Peace Trails

PATHWAYS TO PROSPERITY.
INVESTMENTS THAT BUILD PEACE.

INVEST IN TANZANIA 2026/27

Opportunities, Priority Sectors and Practical Pathways to Growth

Tanzania is entering a new phase of growth. Investment land is being prepared. Special Economic Zones are expanding. Manufacturing and export industries are gaining momentum. Public assets are opening to productive investment.

- MANUFACTURING
- AGRIBUSINESS
- SPECIAL ECONOMIC ZONES
- LOGISTICS
- EXPORTS
- AUTOMOTIVE
- TOURISM
- MINING
- TECHNOLOGY

Build locally.
Add value.
Create employment.
Reach regional markets.

See the opportunity. Understand the market. Invest with confidence.

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THE INVESTMENT PICTURE

Your investment can become part of a growing economy

656
registered investment projects

USD 6.82 billion
(approx. TZS 18.41 trillion)
proposed capital

111,935
expected jobs

Sector	Projects	Proposed Capital	TZS Equivalent	Expected Jobs
Manufacturing	311	USD 2.90 billion	approx. TZS 7.83 trillion	39,138
Tourism	67	USD 1.03 billion	approx. TZS 2.78 trillion	4,344
Commercial Buildings	79	USD 870.15 million	approx. TZS 2.35 trillion	31,625
Transport	86	USD 672.50 million	approx. TZS 1.82 trillion	12,338
Infrastructure	15	USD 555.44 million	approx. TZS 1.50 trillion	15,240
Mining	12	USD 306.79 million	approx. TZS 828.33 billion	553
Agriculture	51	USD 190.94 million	approx. TZS 515.54 billion	6,665

These figures show where investors are already placing their confidence and where new suppliers, financiers and service providers may find demand. **Every major investment creates opportunities around it.**

Approx. exchange used for illustration:
USD 1 ≈ TZS 2,700.

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— INVESTMENT GUIDE —

MANUFACTURING

Build what Tanzania and the region need

311
projects

USD 2.90
billion
(approx. TZS 7.83 trillion)

39,138
expected jobs

1. Why manufacturing matters

Manufacturing is Tanzania's leading registered investment sector. The country is seeking industries that can replace imports, process local raw materials, introduce modern technology, supply regional markets, generate foreign exchange and create employment.

2. Promising opportunities

- **Construction and industrial materials**: glass, cement, clinker, steel products, roofing materials, pipes, tiles.
- **Consumer and industrial products**: packaging materials, pharmaceuticals, industrial chemicals, household products, machinery and spare parts, electrical equipment, furniture, textiles and garments.

A strategic glass-manufacturing project identified in the document is valued at about **USD 340 million** (approx. TZS 918 billion), with **1,600** direct jobs and strong export potential. Expected foreign-exchange earnings: around **USD 100 million** (approx. TZS 270 billion) annually.

You do not have to control the whole value chain. Become excellent at one essential part of it.

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INVESTING IN AFRICA'S FUTURE

AGRICULTURE & AGRO-PROCESSING

Turn Tanzania's harvests into higher-value products

Agriculture becomes more profitable when products are processed, stored, packaged and delivered to the right markets. That creates investment opportunities far beyond farming.

PRIORITY VALUE CHAINS

- rice
- maize
- wheat
- beans
- cashew nuts
- coffee
- tea
- spices
- avocados
- bananas
- sunflower
- palm oil
- sugar
- milk
- meat
- poultry
- fish
- fruits and vegetables

BUSINESSES THE SECTOR NEEDS

- processing plants
- modern packhouses
- milling and drying facilities
- cold rooms
- refrigerated transport
- warehouses
- collection centres
- animal-feed production
- quality-testing laboratories
- export certification
- packaging
- agricultural machinery
- irrigation
- contract farming
- digital market platforms

A proposed banana and palm-oil project in **Pwani and Morogoro** is valued at about

USD 370 MILLION

(approx. TZS 999 BILLION)

and is expected to create around

8,000

direct and indirect jobs.

Solve a real producer problem well— and you may have found your investment.

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SPECIAL ECONOMIC ZONES & INVESTMENT LAND

Secure the right location for your business

Strategic zones

Zone / Project	Location	Size
Bagamoyo Eco-Maritime City & Intermodal Transport, Phase I	Bagamoyo	152 hectares
Nala SEZ	Dodoma	607 hectares
Kwala SEZ	Kibaha, Pwani	40.5 hectares
Buzwagi SEZ	Kahama	1,333 hectares
Benjamin William Mkapa SEZ expansion	Mabibo, Dar es Salaam	1.3 hectares

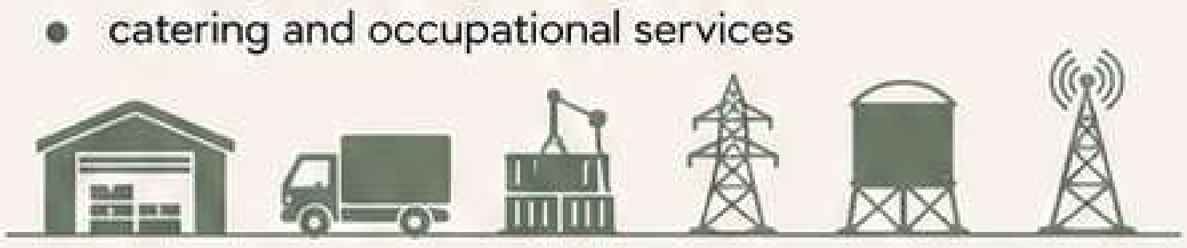
27 companies have signed land agreements

Over **TZS 797 billion** (approx. USD 295 million) in planned investment

More than **20,460** direct and indirect jobs expected

Opportunities around the zones

- factory shells and industrial sheds
- warehouses and container yards
- electricity, water, gas and telecom infrastructure
- worker accommodation
- waste treatment and recycling
- customs and clearing services
- equipment leasing
- staff transport
- security and facility management
- catering and occupational services



A growing investment landbank

The Government is expanding the supply of investment land to meet rising demand. Suitable land is being identified, compensation facilitated, and enabling infrastructure planned.

Land information is being digitised so investors can access maps, status and services quickly, transparently and securely.

Good land reduces uncertainty.
Serviced land reduces the time between planning and production.

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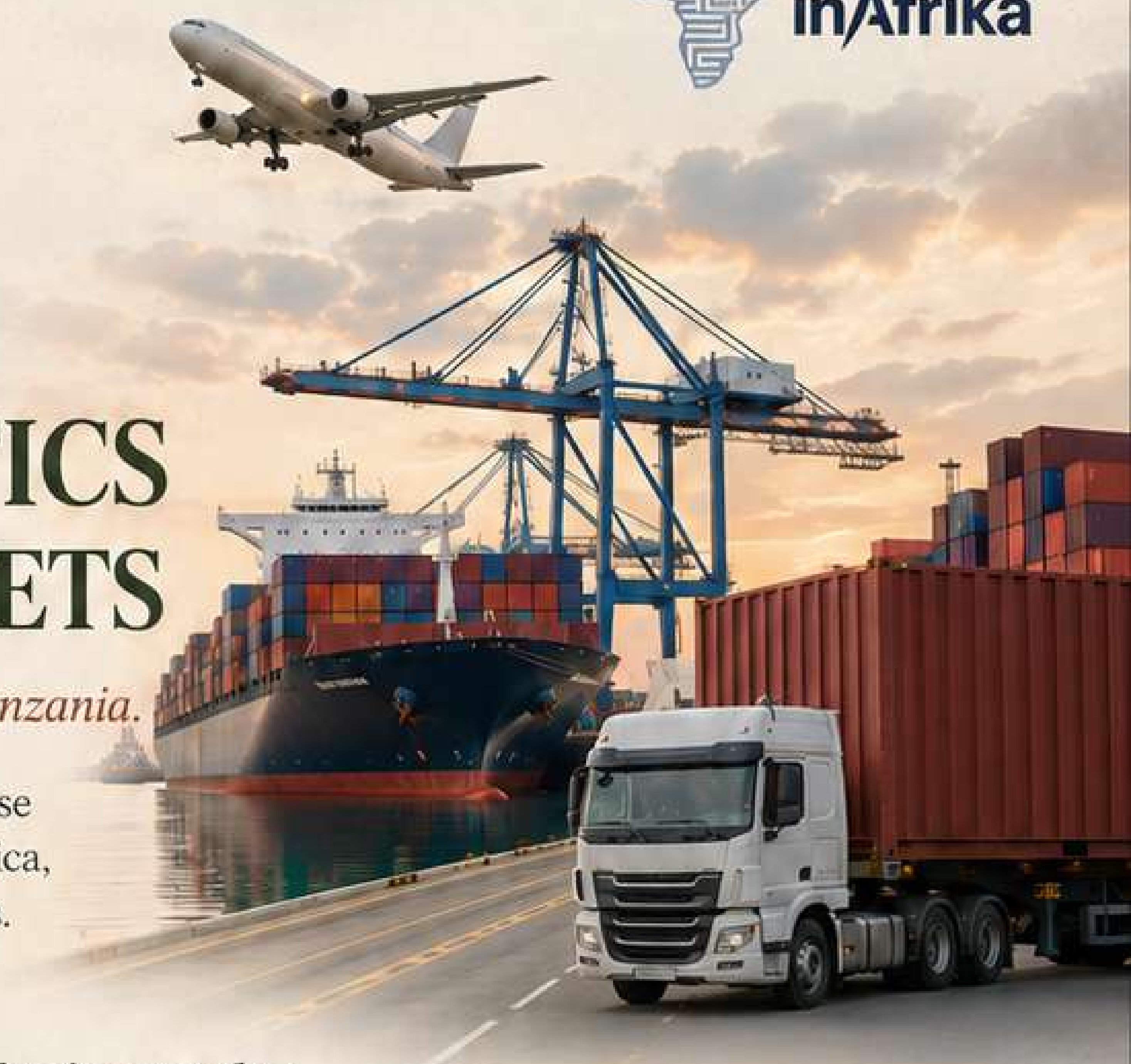

EXPORTS, LOGISTICS & REGIONAL MARKETS

Produce in Tanzania. Reach markets beyond Tanzania.

Tanzania wants to become a competitive production base serving the domestic market, East Africa, Southern Africa, the wider African market and international destinations.

Export-ready opportunities

- processed foods
- edible oils
- coffee
- tea and spices
- textiles and garments
- leather products
- pharmaceuticals
- construction materials
- furniture
- mineral products
- packaging materials
- automotive components

The businesses that connect producers to buyers

- freight forwarding
- customs clearing
- warehousing
- cold-chain logistics
- trucking
- cargo consolidation
- testing and certification
- export documentation
- trade finance
- insurance
- market research
- branding and distribution

Transport attracted **86** registered projects, about **USD 672.5 million** (approx. TZS 1.82 trillion) in proposed capital, and more than **12,000** expected jobs.

> *"The opportunity is not only in making the product. It is also in helping the product arrive—on time, in good condition, at the right cost, with the correct documents.*

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AUTOMOTIVE, TECHNOLOGY & GREEN INDUSTRY

Join Tanzania's emerging industrial ecosystem

Tanzania plans to prepare a strategy for attracting strategic investment in vehicle assembly and manufacturing. The ambition is to become one of Africa's leading vehicle producers by 2030.

Opportunities extend beyond assembling vehicles

- buses and trucks
- motorcycles
- electric vehicles
- vehicle bodies
- batteries
- tyres
- wiring systems
- seats and interiors
- automotive glass
- filters
- lubricants
- spare parts
- repair centres
- fleet management
- technician training
- vehicle financing

Digital infrastructure

A modern industrial economy runs on connectivity, data and digital services.

- data centres
- cloud services
- cybersecurity
- enterprise software
- smart manufacturing
- digital logistics
- equipment installation
- network maintenance
- digital financial services

Green industrial technology

Off-grid solar inverters and rack-mounted battery systems power factories, facilities and operations with reliable, clean and cost-efficient energy.

A strategic telecommunications investment proposes about **USD 480 million** (approx. TZS 1.30 trillion) for communications infrastructure using 5G technology.

5G

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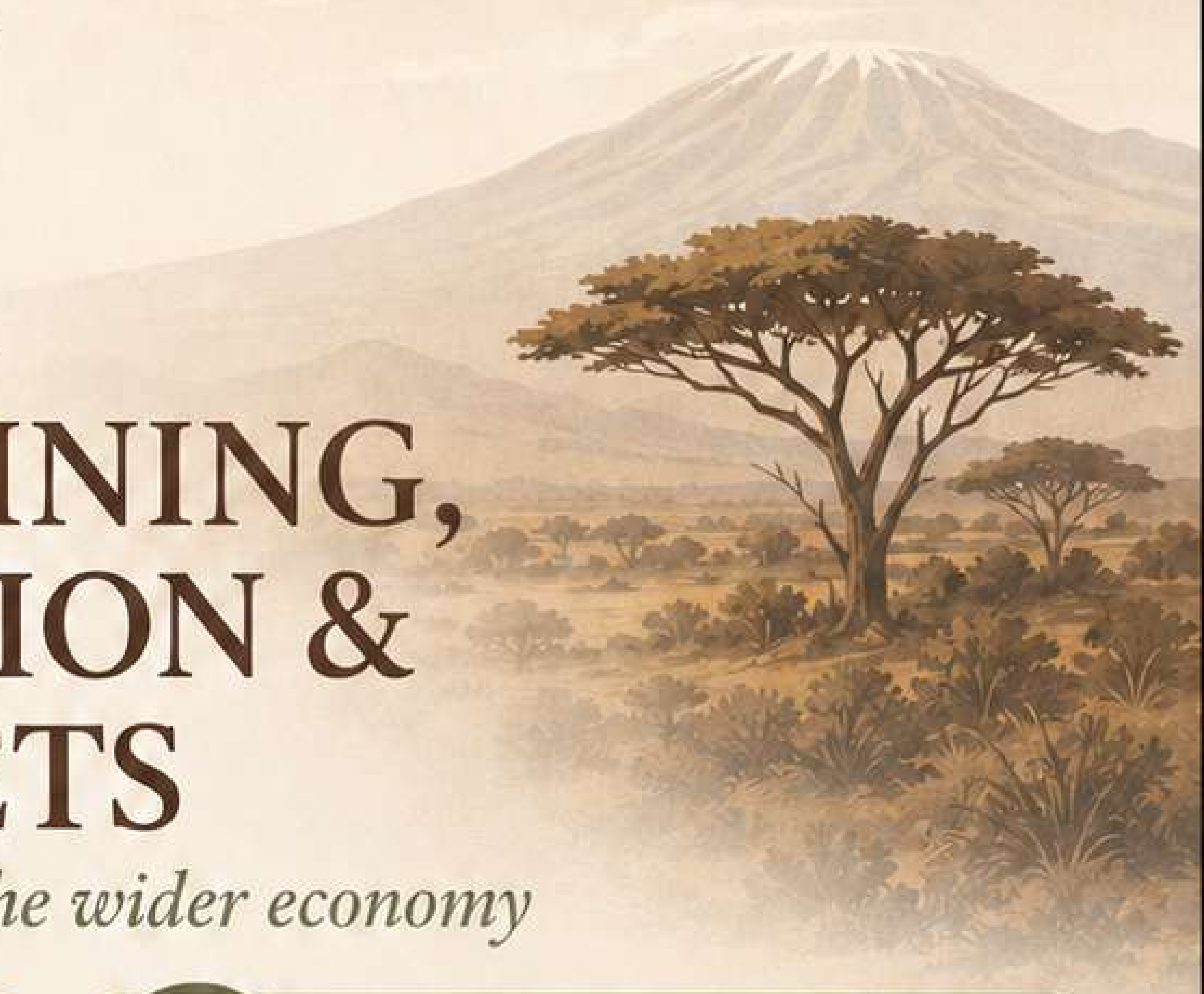

TOURISM, MINING, CONSTRUCTION & PUBLIC ASSETS

Explore opportunities across the wider economy

1. Tourism

Tourism attracted about USD 1.03 billion (approx. TZS 2.78 trillion) in proposed investment through 67 registered projects.

- hotels and lodges
- conference facilities
- cultural tourism
- business tourism
- destination transport
- tourism technology
- food supply
- laundry and hospitality services
- staff training
- property management

2. Mining & mineral value addition

- mineral processing
- ferroalloys
- mining equipment
- assay and testing laboratories
- engineering services
- worker accommodation
- transport
- industrial safety
- environmental services

3. Construction & commercial property

Building and infrastructure projects represented more than USD 1.42 billion (approx. TZS 3.83 trillion) in combined proposed investment during the period covered.

- industrial buildings
- warehouses
- commercial centres
- affordable housing
- building materials
- eagineering
- equipment leasing
- property and facility management

4. Existing public assets seeking productive use

- Tembo Chipboards
- Malalua flower farm
- Kili Flora Chekereni
- Kili Flora USA River
- Basuto Farm
- former NAFCO farms in West Kilimanjaro
- KPL Mngeta Farm

A brownfield investment may offer existing land, existing buildings, market recognition and a shorter path to operations.

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INVEST • GROW • TRANSFORM

WHERE TO INVEST

Choose the location that fits your business

1 Dar es Salaam & Pwani

These areas account for the largest concentration of registered projects, proposed capital and expected jobs.

- manufacturing
- logistics
- commercial property
- warehousing
- packaging
- pharmaceuticals
- automotive production
- export industries
- technology

2 Mtwara & the Southern Corridor

Mtwara recorded fewer but significantly larger projects, with about USD 844.73 million (approx. TZS 2.28 trillion) in proposed capital.

- gas-related industries
- cashew processing
- port and logistics services
- agro-processing
- chemicals and fertiliser
- industrial services

3 Dodoma & Singida

- industrial estates
- warehousing
- food processing
- central distribution
- youth industries
- construction materials

4 Mwanza, Geita, Shinyanga & Kahama

- mining services
- mineral processing
- logistics
- equipment supply
- industrial development at Buzwagi
- lake-zone distribution

5 Arusha, Kilimanjaro & Tanga

- tourism
- horticulture
- logistics
- cement and glass
- agricultural exports
- hospitality
- light manufacturing

6 Southern Highlands

- dairy
- cereals
- horticulture
- forestry
- edible oils
- sugar
- cold storage
- food processing
- agricultural logistics

Do not choose a location because it is popular.
Choose it because it gives your business access to customers, raw materials, skilled workers, infrastructure and suppliers.

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SERVICES OFFERED

Two partners. One mission: supporting investors from insight to impact.

Peace Trails Safaris

- Business & Investment Discovery Tours
- Land and real-estate site visits
- Agribusiness and industrial area tours
- Market familiarisation and local route guidance
- Optional safari, Zanzibar, Kilimanjaro and cultural tours

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- Editorial & Strategic Content
- Multimedia Production
- Regional Communications & Market Entry Support
- Event Media & Visibility
- Business Communication & Promotional Support

Peace Trails helps you see and verify opportunities on the ground.

inAfrika helps you position, communicate and amplify them.

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